

To Register

Make Check Payable To:

High Impact Training & Counseling, Inc.

44 Broad St. NW, Suite 707

Atlanta, GA 30008

Tuition Fee: \$90.00

Name: _____

Address: _____

Phone:(H) _____

Phone:(W) _____

Email Address: _____

Credit Card: ___ VISA ___ MC

Card #: _____

Exp. Date: _____

Name on Card: _____

Email address needed for directions to facility to be emailed to you upon receipt of registration.

Discounts of more than one from the same facility.

Cancellations must be received at least 72 hours prior to workshop for a refund. A \$20 processing fee will be assessed for all cancellations.

Program subject to cancellation due to insufficient enrollment. Refunds will be promptly made due to lack of enrollment.

Presenter

Gary Byrd, M.Ed. MAC, CCS, CAMS

Training Dates:

9/8/16—Atlanta GA

11/2/16—Atlanta GA

1/12/17—Atlanta GA

4/15/17—Atlanta GA

6/22/17—Atlanta GA

8/25/17—Atlanta GA

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Coaching Using the DISC Behavioral Profile

Various Training Dates



Training Location

High Impact Training

44 Broad St. NW, Suite 707

Atlanta GA 30303

Training Provided By:

High Impact/Anger Management

44 Broad St. NW, Suite 707

Atlanta, GA 30303

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About the Conference

The DISC Behavioral Style Model was developed by William Moulton Marston, Ph.D., more than 75 years ago, and has become one of the most widely-used models for understanding the behavioral differences in people. The DISC behavioral model is a very powerful and easily understandable tool that is comprised of four primary behavioral styles: D, I, S and C. Each style is very different, and each style comes with built-in conflict toward each of the other styles. Which style is best? The model doesn't focus on good or bad. What is *good* is the ability to understand, communicate with and appreciate someone whose style is different from yours.

It is no secret that some of us have more natural interpersonal skills than others. But the truth is that we all have interpersonal strengths. The DiSC coaching model will assist participants in helping their clients pinpoint their unique strengths and shows them how they can get the most out of their talents by understanding their behavioral style and how to adapt their style to those with different behavioral styles.

The DiSC Coaching model is designed to assist prospective coaches in facilitating self-awareness, personal insights, untapped potential and performance of their clients.

Learning Objectives

- Administration of the DiSC Classic
- Describe the four DiSC styles
- Learn how to recognize the styles of other people
- Explore the different ways in which their behavior can be interpreted by others
- Develop strategies to build more effective relationships
- Learn how to adapt your communication to different styles
- Understand your conflict styles
- Create specific strategies for enhanced interpersonal effectiveness.

Tuition: \$90.00

Pre-registration is required. Tuition fee covers the cost of instruction, handout materials, refreshments breaks, and continuing education credits.

Who Should Attend:

Addiction Professionals, LPCs, LCSWs, or anyone interested in learning how to use the DiSC in Coaching clients.

Continuing Education Credits of 6 hours have been applied for through GACA, LPC, LCSW.

Agenda

**Registration 8:45 am
Class from 9:00 a.m. to 4:30 p.m.**

- 9:00 Administration of DiSC Classic
- 9:30 Discover four styles of behavior and explore the general preferences of your style
- 10:30 Break
- 10:45 Recognize the styles of other people
- 12:00 Lunch
- 1:00 How others interpret your behavior
- 2:00 Break
- 2:15 Adapting your communication style to different styles
- 3:15 Understand your conflict styles
- 3:45 Strategies for building more effective relationships
- 4:30 Adjourn

Your Presenter:

Gary K. Byrd, M.Ed., CCS, CAMS, MAC, CEO of The Anger Management Institute and High Impact Training & Counseling, Inc. Mr. Byrd has over 20 years in coaching clients and organizations to use the DiSC profile to maximize their effectiveness.

He has written a Male Family Violence Participant workbook, a Female Family Violence Participant workbook, a teen and adult anger management participant workbooks.